

# Advising & Advice-giving


## Instruction:

1. Ask student leaders how they would feel if someone shared their concerns on a topic that they do not know anything about.
2. Discuss the differences between advising and advice-giving using the reflection questions and the example below.

## Reflection questions:

- How are these responses different?
- Can you think of a situation where you gave advice or made a suggestion to someone recently? Instead of giving advice, what kind of questions could you have asked? What do you think would have happened if you asked questions instead of making suggestions?

## Advising and Advice-giving Example

<p><b>A sales manager of a headphone brand said, “Our sales are going down. What should I do?”</b></p> <p>The answers will be quite different between advice-giving and advising!</p>		 <p>Photo by <a href="#">C D-X</a> on <a href="#">Unsplash</a></p>
<p><b>Advice-giving</b></p> <ul style="list-style-type: none"><li>• “Your headphones are expensive! You should think about making a reasonably-priced product so that you can approach general customers.”</li><li>• “I have never heard about your brand. You should put more focus on advertising.”</li></ul>	<p><b>Advising</b></p> <ul style="list-style-type: none"><li>• “What have you done to increase your sales?”</li><li>• “Who do you think is interested in your product?”</li><li>• “What do you think are the reasons that your sales are going down?”</li><li>• “What was it like when you had good sales?”</li></ul>	